



Promoting sustainability through European Financial Markets

POSITION DESCRIPTION

EXECUTIVE DIRECTOR

Eurosif is the leading European association for the promotion and advancement of sustainable and responsible investment across Europe. Working with national membership bodies, financial service firms and a wide variety of other stakeholders, Eurosif's purpose includes:

- Promoting best practice in sustainable finance
- Working to promote European policies and regulations that support the development of sustainable finance
- Promoting the development of national sustainable finance bodies across Europe
- Providing research and analysis on the development of, and trends within European sustainable finance markets

Eurosif is now seeking to recruit a motivated and visionary Executive Director ("ED") to advance Eurosif's impact and deliver its ambitious long-term growth strategy which reflects the decisive trend to sustainable finance evident in markets, public opinion and the regulatory and policy environment and highlights the opportunity to advance sustainable investment and finance across Europe.

The Position

The ED will be based in Eurosif's Brussels office and will be expected to travel on a regular basis throughout Europe to meet stakeholders, members and peers. The ED works with a Board of non-executive directors and is supported by a team of four staff and volunteer specialist committees of Eurosif members.

The ED will be expected to:

- Advance Eurosif's mission, strategy and future direction, and implement the strategic roadmap agreed by the Eurosif Board covering the following:
 - Policy and advocacy work with a wide variety of EU bodies, aimed at contributing to the alignment of the EU's finance-related policies with Eurosif's sustainability goals. This includes delivering a substantial Eurosif contribution on EU sustainable investment regulations such as SFDR, Taxonomy, CSRD, MiFID, EU GBS, etc.
 - Media and in-person contact to ensure that Eurosif's messaging and policy positions are well-known and well-articulated in relevant channels
 - Research work, including developing a renewed methodology for assessment of sustainable investment strategies and their implementation for the market leading Eurosif SRI Study
 - Leading and collaborating with the broader sustainable finance sector within and outside of Europe as well as other trade associations and civil society organisations where appropriate

- Maintain close contact with Eurosif's member SIFs to ensure the support provided by Eurosif meets their needs and responds to their policy positions
- Manage and grow the range of supporters and funders to support Eurosif's growth ambitions. These include EU bodies, NGOs, charities, philanthropic foundations and commercial entities
- Ensure relevant representation of Eurosif in institutional working groups at the EU level
- Lead, manage and mentor a growing, high-performing team of professionals to deliver the strategy
- Coordinate flows of information between Eurosif and its member SIFs
- Manage the administrative and financial/budgetary functions of the association with the support of the team

The person

The appointee will need to have:

- A strong commitment to sustainability and the role of the financial sector in supporting this transition
- Ability to effectively engage with and find consensus from finance practitioners and other stakeholders to further Eurosif's strategy, ambition and impact
- Excellent networking and relationship-building skills as well as the ability to work collaboratively with members, policymakers and other stakeholders
- Strong communication skills to tailor and adjust messages to audiences with different backgrounds and levels of understanding of the policy topics
- A solid understanding of financial services and sustainable finance issues and regulations and of how different parts of the financial sector play a role in the sustainable finance agenda
- A good understanding of the European financial regulatory policymaking landscape and its participants and stakeholders, and a proven understanding of the policy and legislative processes and dynamics of the EU, demonstrated by a number of years of experience within EU institutions, trade associations or EU public affairs consulting
- A strategic, long-term approach to planning, prioritisation and management
- Ability to manage, motivate and retain a team of talented professionals
- Able to travel regularly
- A leadership style based on facilitation, mutual respect and accessibility

Additional assets for the appointee would be:

- Experience of leading a small organisation and/or senior leadership role in a multi-national membership organisation
- Experience of fundraising and donor/sponsor management from a variety of sources including membership, sponsorship, philanthropic foundations and EU bodies

Application process

Please, send your application entitled "ED application" with CV and cover letter by **Tuesday 31 May 2022** at: contact@eurosif.org

Only complete applications received at this email address will be considered.